DELAWARE ELECTRIC BROKER CERTIFICATE- AOBA ALLIANCE, INC.

Exhibit 8 Relevant Experience

Please see the attached biographies of key managerial staff and attached exhibit for the Applicant's organizational chart.

Key Personnel with Managerial Qualifications Guiding the AOBA Alliance, Inc.:

- 1. Bruce Oliver, President of Revilo Hill Associates, Inc.
- 2. Frann G. Francis, Sr. Vice President and General Counsel for AOBA, Attorney Advisor for the AOBA Alliance, Inc.
- 3. Kevin Carey, Director of Operations for AOBA Alliance, Inc.
- Uatausha Taylor, Director of Administration and Regulatory Filings for AOBA Alliance, Inc.

Frann G. Francis has led AOBA's utility regulatory activities for almost forty years. She has participated in nearly every major gas and electric utility rate case in the District of Columbia over that time period, as well as nearly every WGL, Pepco and Virginia Power rate case in Maryland and Virginia over that period. Ms. Francis also helped guide the AOBA membership through the transition to competitive energy markets, including the development and presentation of AOBA's position to legislative and regulatory bodies in the District of Columbia, Maryland and Virginia. Ms. Francis has been instrumental in guiding AOBA Alliance, Inc. since its inception in April 2000. Ms. Francis holds a J.D. degree from Villanova University School of Law. Ms. Francis is a member of the bars of the District of Columbia, New York, New Jersey, and Pennsylvania.

Mr. Oliver is an Energy Economist who has been analyzing energy markets and energy and utility policy issues for more than 40 years. During his career Mr. Oliver has examined nearly all facets of the energy industries -- from exploration and production of Oil, Natural Gas, and Coal to refining and processing of those fuels to the transportation and distribution of energy to retail markets for end-use consumption. He has performed end-use analyses for a wide range of commercial, industrial, institutional, and residential applications. His clients have included commercial and industrial energy users, hospitals and universities, state regulatory commissions, municipal governments, state-funded public advocacy groups, major utilities, the U.S. Department of Energy, and the World Bank. Mr. Oliver has presented expert testimony on energy and utility matters before regulatory commissions and legislatures across the United States and has numerous energy-related publications to his credit.

Mr. Oliver also offers extensive experience in, and understanding of energy and utility markets. He has been an active participant in every major Washington Gas, Pepco, and Virginia Power rate proceeding over the last 35 years, and he has assisted numerous owners and managers of commercial buildings, apartment complexes, and institutional facilities in this region in the procurement of competitive energy supplies.

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He has also educated large numbers of non-residential energy users regarding the impacts of utility restructuring and their service alternatives. Mr. Oliver has been instrumental in guiding AOBA Alliance, Inc. since its inception in April 2000 Mr. Oliver holds a master's degree in Economics from Virginia Polytechnic Institute and State University. He has also served in management positions in two major utilities (Pacific Gas & Electric Company and the Potomac Electric Power Company) and three energy consulting firms: Revilo Hill Associates, Inc., the Resource Dynamics Corporation, and ICF, Inc. Mr. Oliver is founder and president of Revilo Hill Associates, Inc.

Kevin Carey joined AOBA Alliance, Inc. in October 2018 and is the Director of Operations. Mr. Carey has more than twenty years' experience working in the energy industry. Mr. Carey oversees the daily operations of AOBA Alliance, Inc. which include: facilitating procurement of electricity and natural gas for current and prospective AOBA Alliance participants, evaluation of competitive energy contract offerings, providing utility budget assistance, utility briefings, and assisting AOBA Alliance participants with utility-related issues.

Prior to joining AOBA Alliance, Inc., Mr. Carey served as a Principal, Project Structuring with Constellation and was previously Manager, Strategic Planning & Analysis for Pepco Energy Services, a wholly owned subsidiary of Pepco Holdings, Inc. (PHI). Mr. Carey holds a Bachelor of Business Administration and a Master of Business Administration from Loyola University in Maryland.

Uatausha Taylor is the Director of Administration and Regulatory Filings for AOBA Alliance, Inc. In this role, Ms. Taylor's responsibilities include regulatory filings and licensing requirements in all jurisdictions where the AOBA Alliance holds licenses as well as supports the AOBA Alliance in all aspects of daily operations. Ms. Taylor began her career at AOBA in November 2000 and joined the AOBA Alliance staff in March 2006. Ms. Taylor brings more than 15 years of administrative experience.